

Pluym ICT

A conscious choice for the right solution



'WorXpace is easy to manage centrally; exactly what we were looking for.'

IT is the lifeline of many businesses today, something Pluym ICT in Axel knows all too well. As a supplier and manager of computer networks, they strive for nothing less than the highest quality. To manage workstations, Pluym ICT chose worXpace from AppiXoft.

Challenges

Pluym ICT needed an easy-to-manage cloud solution that better integrated with Microsoft 365 than Ivanti.

Solution

Switching to worXpace provided a flexible and centrally managed cloud solution for workspace management.

Benefits

WorXpace simplifies management, supports remote updates, and is cost-effective with excellent support.

Pluym ICT delivers, maintains, and manages computers, networks, telephony, and all related equipment and services. The company, based in the Zeeland region of the Netherlands, has been around for over thirty years. Its current owner, Steven Groenewoud, has been with the company for nearly as long. "I was the first employee," he laughs. "Now we've grown to ten staff members."

Pluym ICT primarily serves small and medium-sized businesses (SMBs), says Steven. "We supply IT services to the local bakery, but also to companies with five or six hundred employees and everything in between. In short, we completely unburden our clients when it comes to automation, providing as many products and services as possible to support them."



Steven Groenewoud
Owner at Pluym ICT

A Critical Approach

Pluym ICT's strength lies in building long-term relationships with its customers. "That starts with delivering high-quality, stable, and up-to-date products," says Steven. "You can see that in the brands we work with, such as Intel, Apple, Asus, Microsoft, and Fortinet. Our product range isn't broad, we're quite selective. We carefully evaluate whether a solution meets our requirements. For instance, our equipment and networks must be easy to maintain and manage."

Easy and Centralized Management

Before committing to worXpace, Steven explored other options. "But they were never quite right. WorXpace fit our most important requirement: a cloud solution that's easy to manage centrally. With worXpace, we can easily define which applications run on a workspace, what settings apply, and who has access. This ensures that our customers have an environment optimized for their needs."



'Ivanti was less suitable for modern work environments. WorXpace is'

Cloud Solution

More and more customers are asking Pluym ICT to set up and manage online workspaces. To meet this demand effectively, the company recently switched from Ivanti to worXpace, AppiXoft's cloud-based solution for online workspaces. "The Ivanti product we were using originated in the Netherlands, but after an American company took over, they changed direction, sidelining resellers like us. More importantly, their product was less suitable for modern workplaces based on Microsoft 365. WorXpace, on the other hand, is built for that."

"Additionally, worXpace allows us to remotely manage devices and update programs effortlessly. It doesn't matter where the computer is located, whether at the office or in someone's home, we can always make the necessary adjustments. And just as important, worXpace is cost-effective."

Steven also appreciates that AppiXoft is a Dutch company. "It's great to have direct contact. If we have a question, we can simply pick up the phone and get answers quickly."

About Pluym ICT

Pluym ICT is a leading provider of computers, networks, and telephony, based in Axel, Zeeland. The company offers a wide range of equipment, services, and support for both businesses and individuals. Their services include hardware, software, telephony, internet connections, and the installation and maintenance of equipment. Pluym ICT strives for optimal network configuration and security for their clients.

Established	: 1994
Location	: Axel, Zeeland, The Netherlands
Services	: Advises, supplies, installs, and maintains IT provisions

Build it yourself in worXpace

Since adopting worXpace, Steven has been impressed with how fast and efficient it is to manage. "Application management with worXpace is incredibly smooth: with just one click, the right application is delivered to the right users."

Pluym ICT is also receiving training from AppiXoft to create custom solutions within worXpace. "For example, we've built a package that automatically generates email signatures in the customer's corporate style. The user's name, email address, department, job title, and phone number are applied automatically, ensuring consistency."

This package is now available to other worXpace users as well, Steven says proudly. "They can customize it to fit their own needs. And many more companies using worXpace are developing their own customizations. A whole community is forming around the product. That's really exciting. So yes, we are very satisfied!"



About AppiXoft

Through our high-end User Workspace Management solutions, we deliver dynamic applications in a personalized workspace to many thousands of satisfied users worldwide. worXpace plays a strategic role in delivering functionality and real-time access to the right persons, in time, wherever they happen to be. By doing so, we enable organizations to deliver business-critical applications and information quickly and efficiently. We work towards the ultimate productivity and user experience for both end users and administrators. And with a great sense of honesty: AppiXoft provides, worXpace delivers!